

No: 011-29554

Date:09.08.2010.

International public tender for election of contractor for installation of ADSL DSLAM equipment

Crnogorski Telekom a.d., member of Deutsche Telekom Group and Magyar Telekom Group publishes International public tender for election of contractor for installation of ADSL DSLAM equipment.

### **I Subject of procurement:**

Concluding the Annual Framework Contract for installation of ADSL DSLAM equipment, according to conditions defined in article IV ” Terms of accomplishment”

### **II Content of the bid:**

#### ***Professional part of the bid***

- Exact title and address of the bidder, tax identification number,
- Contact information of an authorized representative, with unlimited authorization in regard to the subject tender
- Proof of incorporation, signature specimen,
- Proof that the Bidder is not in the state of a bankruptcy, liquidation as well as the payments to the Legal Entity are not suspended;
- Proof that the Legal Entity is not the subject of conviction of an offence concerning their professional conduct by a judgment which has the force of res judicata, or that the company is banned from practicing certain economic activities;
- Proof that the legal person has paid tax obligations;
- Detailed description of services bidder should provide, according to requirements given in Appendix1
- Letter of experience: bidder should have experience in installation of Ericsson ADSL DSLAM equipment. Minimum one employee/installer should have previous experience with installation of this equipment. It is necessary to provide number of employees that have previous experience, with their names. It is also necessary to provide number of ports each of them has installed and for which needs.
- Warranty period for performed work,
- List of references of the Bidder related to this service,
- Statement on confidentiality of the Bidding Terms (signed Appendix4)
- Statement on acceptance of signing Anticorruption clause as a part of contract (Appendix5 -Anticorruption clause)
- Statement on acceptance of Tender Terms
- Digital (CD, Excel sheet, word) and paper form of professional bid

The Bidder shall be obliged to submit any eventual notification on alteration of aforesaid for the whole period of tender validity period so in the case of breaking the aforementioned terms of the tender should be ground for claiming the Guarantee from the paragraph underneath.

All terms stated above relate to all Consortium members in the cases when the bidder is the Consortium itself. In his case it is necessary to submit Consortium Agreement/Contract on joint venture, which must plainly determine the solidary unlimited responsibility of members.

### ***Commercial part of the bid***

- Installation price per port in €, without VAT, written table from Appendix1,
- Payment terms, minimum 45 days from the day of delivery and receipt of signed the Statement on the executed work by Crnogorski Telekom and upon the receipt of the Invoice,
- Implementation time for first order (installation works according to specification given in Appendix2)
- Implementation time for potential next orders, written table from Appendix1
- Bank guaranty (bid bond) in rate of 2% of the value of installation works according to specification given in Appendix2, which shall be activated in the case the bidder revokes the Contract offered by Crnogorski Telekom.
- Digital (CD, Excel sheet, word) and paper form of commercial bid

### **III Minimum terms to be met by all bids:**

- Subject of procurement fulfills the specifications provided in tender documents
- Acceptance of payment and delivery terms provided by tender. Minimum payment term is 45 days upon the receipt of the invoice and signed Statement on the executed work
- Crnogorski Telekom does not provide bank guarantee, or payments in advance.
- Any offer shall be binding for minimum of 90 days and accordingly retaining the right of extension of this term. Should the bidder disagree on these terms, the bid may be rejected by Crnogorski Telekom.

### **IV Terms of accomplishment:**

The selected Bidder shall provide a performance bond in the amount of 10% percent of the value of installation works according to specification given in Appendix2 for the adequate execution of the Contract. If in the case the Bidder revokes the Contract or fulfils obligations in contravention to the Agreement, the beneficiary shall activate its performance bond and cancel the Contract. In this case Crnogorski Telekom may address another second ranked Bidder for the conclusion of Contract.

Crnogorski Telekom retains the right for additional negotiations and organize e-acuion.

### **V Award criteria:**

Bid evaluation shall be performed in two rounds through evaluation of fulfilment of professional terms prescribed by the Tender and evaluation of commercial part of the offer. Result of the professional evaluation is selections of bids which meet professional criteria of the requirements.

The commercial part of the bid will be opened only upon the professional evaluation of the Bid. (Commercial parts of the bids that did not pass evaluation of professional conditions of bids shall not be taken into consideration)

The following criteria shall be applied during the selection of the best bidder:

- Price* .....	60
points	
- Implementation time** .....	
15 points	
- Technical capacity*** .....	20 points
- Bidder references.....	
5 points	

\*Note: Price for evaluation will be calculated as a sum of value for first order (installation works according to specification given in Appendix2) and potential installation works for additional 30.000 ADSL ports.

- 6000 ADSL ports according to prices for Solution1 from Appendix1
- 9000 ADSL ports according to prices for Solution1 from Appendix1
- 15000 ADSL ports according to prices for Solution1 from Appendix1

Crnogorski Telekom retains the right during contract validity to change this number of additional ports per solution and total number of ports, according to its real needs.

\*\*Note: Implementation time will be evaluated as follows:

Implementation time for first order (installation works according to specification given in Appendix2) with 40%.

Implementation time for potential next orders with 60%.

- Implementation time for 1.750 ADSL ports.....15%
- Implementation time for 6.500 ADSL ports.....15%
- Implementation time for 15.000 ADSL ports.....15%
- Minimum number of ports installed in one day.....15%

\*\*\*Technical capacity will be calculated as follows:

- Total number of installers
- Warranty period for performed work

**VI Bid submission**

Professional and commercial part of the bid shall be in separate sealed envelopes, with a note on the envelope stating whether it is a technical or commercial part of the bid.

Both envelopes shall then be sealed in an outer envelope and delivered to the following address:

**Crnogorski Telekom a.d., Moskvska 29., 81000 Podgorica**

**Procurement Department, N/R Radoje Ćetković**

with the following note on the envelope:

**„ International public tender for election of contractor for installation of ADSL DSLAM equipment**

**– not to be opened except in presence of tender committee commission”**

